

Hollywood's Top 20 Dealmakers of 2018



**Faiza Saeed
& George Schoen**

CRAVATH

The dynamic duo represented Time Warner in its \$85 billion sale to AT&T as well as Walt Disney in its \$71 billion purchase of 21st Century Fox's entertainment assets. "Time Warner has been a client for nearly a century, dating back to the firm's representation of Time Inc. in the 1920s," Saeed tells *THR*, adding that Cravath also has old ties to the House of Mouse. "Our relationship with Disney is also unique — we advised Capital Cities when Disney acquired it in 1995, a transaction that had a big impact on Disney and the media industry generally. The chance to work now with Disney on its pending acquisition of Fox has been both a reunion for us and an opportunity to be there for another transformative moment in the history of this iconic company."



Before a big negotiation, I drink ...

Saeed: "Black coffee."

Schoen: "Herbal tea, so my voice doesn't go out."

Dealmaking tool you couldn't live without?

Saeed: "The telephone."

Schoen: "These days my iPad Pro has at least halved the number of trees I sacrifice every year in the name of hard copies."

CRAVATH, SWAINE & MOORE LLP