



FAIZA J. SAEED

Faiza J. Saeed is a partner in the Cravath, Swaine & Moore LLP Corporate Department. She specializes in mergers and acquisitions, including takeover defense, proxy contests and board crisis counseling. Her clients have included CSX, DreamWorks Animation, Kraft Foods, Morgan Stanley, Starbucks, Time Warner, Viacom and White Mountains.

Faiza has extensive deal experience in many industry sectors including advising the board of directors of Morgan Stanley in its conversion to a bank holding company and \$9 billion equity investment by Mitsubishi UFJ; Kraft Foods in its \$16 billion unsolicited bid for Cadbury and its \$2.6 billion “reverse morris trust” divestiture of the Post cereals business to Ralcorp; Terra Industries in its successful defense against the \$4.4 billion hostile bid from CF Industries and its subsequent \$4.6 billion sale to Yara International ASA; VeraSun Energy in its \$1.5 billion merger with US BioEnergy; Johnson & Johnson in its successful unsolicited \$1.8 billion bid for Cordis; and White Mountains in its \$1.4 billion acquisition of the life insurance businesses of Safeco. She has advised on many significant deals in media and technology including representing DreamWorks SKG from its formation to its \$1.6 billion sale to Paramount Pictures; DreamWorks Animation in its \$4.1 billion spin-off IPO; Steven Spielberg in the formation and financing of his new studio with Reliance ADA Group; Lycos in its \$12 billion merger with Terra Networks; Time Warner in numerous transactions over the past ten years, including its divestiture of Time Warner Telecom, the proposed acquisition of MGM and its merger with AOL; Viacom and its MTV Networks in a joint venture with RealNetworks to create Rhapsody America; and Vivendi in its \$46 billion merger with Seagrams and the resulting Vivendi Universal in numerous follow-on acquisitions, including USA Networks, MP3.com and Houghton Mifflin. Faiza has advised many targets of hedge fund activism including CSX in its proxy contest with The Children’s Investment Fund and 3G Capital; Kraft Foods in its negotiations with Nelson Peltz and the Triarc Group; Time Warner in its defense against Carl Icahn; the financial advisors to Wendy’s in its negotiations with Nelson Peltz and Triarc; and TKT in its contested \$1.6 billion merger with Shire Pharmaceuticals.

In 2006, Faiza was named a Young Global Leader by the World Economic Forum (Davos). She has also received professional recognition from *Corporate Board Member* magazine, *Crain's New York Business* ("100 Most Influential Women in NYC Business"), *Dealmaker* magazine, *New York Magazine*, *The New York Times* ("Wall Street's 100 Masters of the New Universe"), *The National Law Journal* ("40 Under 40") and *The American Lawyer* magazine ("45 Under 45", and a "Dealmaker of the Year" in 2000 and 2005). She is cited as one of the country's leading practitioners in the mergers and acquisitions and media and entertainment areas in *Chambers USA: America's Leading Lawyers for Business* in 2008 and 2009 and *Chambers Global: The World's Leading Lawyers for Business* in 2008 and 2009. In addition, Faiza was recognized in *The International Who's Who of Merger & Acquisition Lawyers* in 2008 and 2009, *The Best Lawyers in America* in 2009 and 2010 and was also recently named in *Lawdragon* as one of the 500 leading dealmakers in America.

Faiza speaks frequently on developments in mergers and acquisitions including as a guest lecturer at Harvard Law School and a panelist at Tulane University's Corporate Law Institute, Penn State's Institute on Mergers and Acquisitions and the International Bar Association's International M&A Conference. She is a member of the Editorial Board of *M&A Lawyer* magazine.

Faiza was born in Walnut Creek, California. She received a B.A. in Economics and Molecular Biology with Highest Distinction from the University of California at Berkeley in 1987, where she was elected to Phi Beta Kappa, and a J.D., *magna cum laude*, from Harvard Law School in 1991. She joined Cravath in 1991 and became a partner in 1999. Faiza currently serves on the Visiting Committee for Harvard Law School.

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